

# NASA Mentor Protégé Program Success Story

Orbital ATK and Florida A&M University

February 28, 2018

















## **Contract Opportunity**



- Space Launch System Marshall Space Flight Center
- Accomplishment = Team Approach.

## > NASA MSFC

- Goal Requirement
- Mentor Protégé Program and Contractual Changes

## > Orbital ATK

- Leadership Assurance
- Technical Champion

# > Florida A & M University

- Understanding and Opportunity
- Working outside the box

## **Building Relationships – Contractors View**



- Orbital ATK worked internally with Contracts and Program Management to identify a possible solution in meeting the goal requirements.
- SBLO takes the lead in identifying HBCU/MI Strengths and Capabilities.
- Identify a course of action that yields a return on investment. Make a good faith effort toward your goal that <u>adds value to your contract</u>.
- Management assigns a champion from his staff.
- Selection of the University.

## **Important Details and Understanding Process**



- Meetings with FAMU to discuss possible ways to contract. Decision on what to break out from the Orbital ATK contract for consideration.
  - > Study to optimize fabrication process flow for refurbishment, assembly and verification testing of the SLS Core Stage Attach Rings and implementation analysis.
- Technical Team wrote the statement of work and reviewed with the FAMU staff to ensure they were capable of the work. Two months to negotiate T&C's.
- Contract specifics Study needed to be completed by the end of the school year.
   Multiple year contract with senior class project.
- Availability of Orbital ATK engineering and project lead was critical in completing the study as outlined in the statement of work. Continuous Q&A

#### **Coordinate Expectation of Contract**



- Contract is a legal binding agreement between two parties. A Mentor Protégé
  Agreement is an agreement for actions from both the Mentor and the Protégé.
  - > MPA Orbital ATK provided training and tools to assist with the success of the study.
    - Propulsion Enterprise System Training Improvement, Cost Save, Competitive.
    - Hardware Processing Services Program Process Constraints.
    - Value Stream Mapping Current Condition and Target Condition
    - Marketing Individual Development Resume Development
  - Benefits to the Mentor or Prime Contractor.
    - Benefit from the intel and knowledge of a University and associated staff.
  - > Protégé Benefits.
    - Real life experience working on the space program.